



## New offering of products for the Australian Livestock Sector

Advance Trading AustralAsia has commenced as an Introducing Broker for the Riemann Contracts on the Mercari eSEF platform. These new products include:

- **Riemann Wool**
- **Riemann Wheat**
- **Riemann EYCI – Eastern Young Cattle Index**

These financial products are now available through Advance Trading AustralAsia on the Mercari market which holds an Australian Market License under the Corporations Act and is regulated by the Australian Securities and Investments Commission (ASIC) - offering a fair, orderly and transparent market place.

Producers, Feedlots, Processors, Exporters and participants across the supply chain now have easy access to a legitimate risk management tools.

These are broad based risk management products that can be used for hedging and trading Australian wool, lamb and cattle and are designed to provide efficient hedging instruments.

### Participation in the Riemann Contracts and the Mercari eSEF market is available to “Wholesale” commercial clients and professional investors.

Riemann NTLI and EYCI OTC Forward Contracts and OTC Options are cash settled against the corresponding Meat & Livestock Australia (MLA) Indices, while the Wool Contracts of Fine and Broad Wool are against the Australian Wool Exchange (AWEX) nominated Micron Price Guides (MPG) (Mid price of the North & South MPG’s).

Promoting real-time price discovery and transparency, Riemann instruments supports the hedging and trading needs of Australia’s livestock industry.

Maturity dates can extend out two years, set against key auction and sale yard selling days.

As OTC product participants are not subject to margin calls or required to provide a bank guarantee.



### Wool

Riemann Wool OTC Forwards and OTC Options are cash settled against the Australian Wool Exchange (AWEX) nominated Micron Price Guides (MPG) (Mid price of the North & South MPG’s).

These are broad based risk management products that can be used for hedging and trading Australian wool, including option contracts designed to provide efficient hedging strategies.

Maturity dates extend out up to three wool clips, and coincide with key wool auction dates.

For more information see the following pages, or contact ATA

Ref: <http://www.riemann.com.au/products/riemann-wool-forwards/>

### Wheat

Riemann Wheat (GTA No. 2) OTC Forwards and OTC Options are physical delivered forward based on Grain Trade Australia (GTA) Contract No.2 Grain in Bulk Basis Track.

These are broad based risk management products that can be used for hedging and trading Australian wheat, including option contracts designed to provide efficient hedging strategies.

Maturity dates extend out two years, set against the No.2 Grain in Bulk Basis Track.

For more information see the following pages, or contact ATA

Ref: <http://www.riemann.com.au/products/riemann-wheat-forwards/>

### Cattle - EYCI

Riemann Cattle (EYCI) OTC Forwards and OTC Options are cash settled against the Meat & Livestock Australia (MLA), Eastern Young Cattle Indicator (EYCI).

These are broad based risk management products that can be used for hedging and trading Australian cattle, including option contracts designed to provide efficient hedging strategies.

Maturity dates extend out two years, set against key sale yard selling days.

For more information see the following pages, or contact ATA

Ref: <http://www.riemann.com.au/products/cattle-eyci/>



## Who is Riemann?

Riemann Agricultural Services (“Riemann”) is an Australian company that creates and designs tradeable financial and non-financial products for the agricultural markets.

Since 2012 Riemann has been an important contributor to the agricultural industries goal of enabling agricultural market participants (growers, producers and others in the agriculture value chain) to have access to forward price transparency and relevant risk management products to best manage their forward agricultural price risk exposures.

Riemann licensed financial products are now available for trade on electronic regulated platforms which operate under an Australian Market License that allows for the offering and trading of these agricultural financial products.

Please refer to the product tab on this site for specific product information and check your local publication or [landline.com.au](http://landline.com.au) for prices and data.

## What is the Marcari Platform?

Mercari markets operate on a purpose built, OTC trading and matching platform known as Mercari eSEF (electronic swaps execution facility). Connectivity is available through the Mercari trader client or Mercari broker client.

Mercari Direct eSEF is an Australian Market Licensed platform for the trading of Over the Counter (OTC) products.

Mercari eSEF operates as a licensed swaps execution facility having held an Australian Market License since 2005.

Mercari eSEF is now licensed to operate markets for energy, commodity and environmental derivatives. Participation enables the electronic trading of any available listed product.

The contemporary term for this form of marketplace and structure is a swaps execution facility (SEF).

Mercari’s proprietary electronic swaps execution facility is branded Mercari eSEF. By way of further definition, the Wall Street Reform and Consumer Protection (Dodd–Frank) Act lays the foundation defining a SEF as a “facility, trading system or platform in which multiple participants have the ability to execute or trade swaps by accepting bids and offers made by other participants that are open to multiple participants in the facility or system”. Mercari eSEF comfortably satisfies this definition.



## Marcari eSEF

Mercari eSEF was designed by OTC market professionals for OTC market conditions and conventions.

Mercari eSEF powers OTC markets by offering numerous features to assist participants with managing their order and trade books, incorporating best practice trading, order management and audit features.

The Mercari platform lets you effectively manage your OTC counterparty risk through a client established counterparty matrix.

A unique negotiate feature to the Mercari platform allows dealers to show an improved price to selected counterparties who have an existing price in the same run providing an opportunity to enter into direct and anonymous negotiations without showing an interest to the entire market.

As an electronic system, Mercari eSEF meets user and regulatory requirements of fair, orderly, transparent and efficient markets, offering multiple market structures configurable at the product level.

In addition to trade and execution efficiency, Mercari eSEF also offers trading security whereby each transaction is encrypted. Once a trade is completed, it is archived for 7 years with only the central system operators, parties to the trade and regulators having access to trade records.

*GENERAL ADVICE WARNING: Please note that any advice given by Advance Trading staff is deemed to be GENERAL advice, as the information or advice given does not take into account your particular objectives, financial situation or needs. Therefore at all times you should consider the appropriateness of the advice before you act further.*

*ATA Disclaimer: The information contained herein is based on data obtained from recognized statistical services and other sources believed to be reliable. However, such information has not been verified by us, and we do not make any representations as to its accuracy or completeness. From time to time, information is used from reports based on fundamentals, such as expected trends in supply and demand, as well as reports based on technical factors, such as price and volume movements. Since such reports rely upon different criteria, there may be instances when their conclusions are not in concert.*

*The market commentary is prepared by Advance Trading cannot and does not warrant the accuracy, completeness, timeliness, non-infringement, merchantability or fitness for a particular purpose of any information contained in the market commentary. All information is based upon data that is believed to be reliable, but its accuracy is not guaranteed. Any statements non-factual in nature constitute only current opinions, which are subject to change.*

*Nothing in the market commentary should be regarded as trading advice of any kind whatsoever. Neither the information, nor any opinion expressed, shall be construed to be, or constitute an offer to buy or sell or a solicitation of an offer to buy or sell any futures or options-on-futures contracts mentioned herein. This data is provided for information purposes only and is not intended to be used for specific trading strategies without consulting Advance Trading Australasia Pty Ltd. No guarantee of any kind is implied or possible where projections of future conditions are attempted. Past results are no indication of future performance.*

*Copyright 2015 by Advance Trading Australasia 33 Fitzmaurice St, Wagga Wagga, New South Wales 2650 Australia. Reproduction in any form without the expressed written consent of is strictly forbidden.*

*Advance Trading Australasia Pty. Ltd. is holder of AFSL No. 257679.*